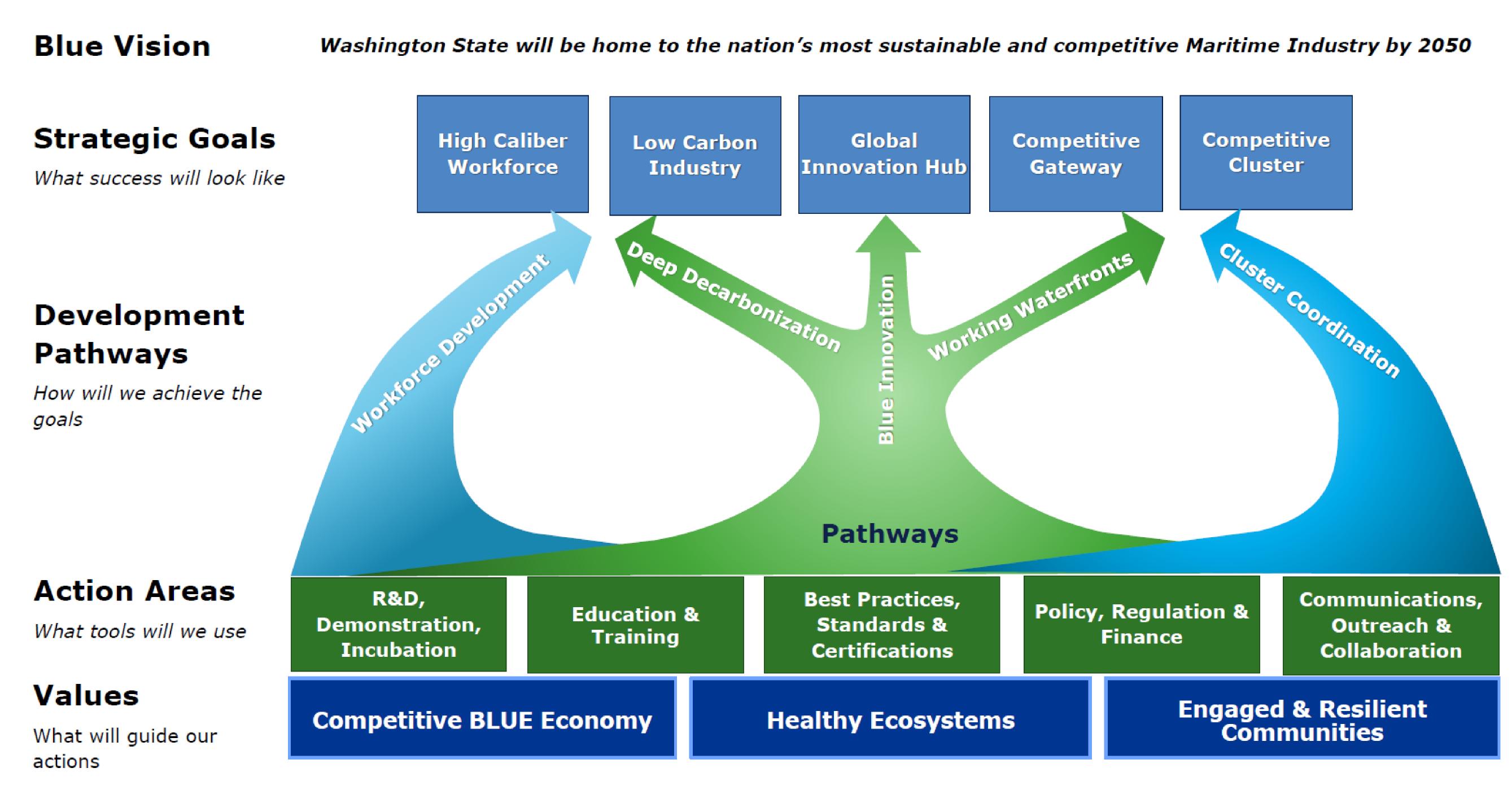
# WASHINGTON STATE'S STRATEGY FOR A SUSTAINABLE MARITIME INDUSTRY

# Dictionary of Terms

#### Washington Maritime BLUE Strategy Framework





#### **Blue Economy**

The development of maritime business, technology and practices that promote a sustainable future contributing to ecological health, thriving communities and economic growth.

#### **Washington Maritime Blue Strategy**

Comprehensive strategic plan for accelerating the BLUE economy, technology innovation and sustainability in Washington's maritime industry.

#### Vision

Washington State will be home to the nation's most competitive and sustainable maritime industry by 2050.

#### Mission

Washington State will lead the country in maritime clean tech innovation and best management practices that will support a strong maritime economy with living-wage jobs, a healthy environment and resilient communities. The state will accomplish this through a cluster organization that works in partnership with business, academic institutions, Ports, Labor, Economic and Workforce Development organizations.

#### **Strategic Goals**

The high level, aspirational goals established to achieve the Vision of the Plan, i.e. Washington State will be a global maritime technology innovation hub.

#### **Action Areas**

The areas of focus, and tools used, to achieve the Goals and Vision of the Plan.

- . R & D, Demonstration and Incubation
- . Policy, Regulation and Finance
- . Education and Training
- . Best Practices, Standards and Certifications
- . Communications, Outreach & Collaboration

#### **Development Pathways**

A strategic direction for cluster development which contributes to Goals and Vision of the Plan. They are measurable efforts based on the region's expertise, needs and opportunities.

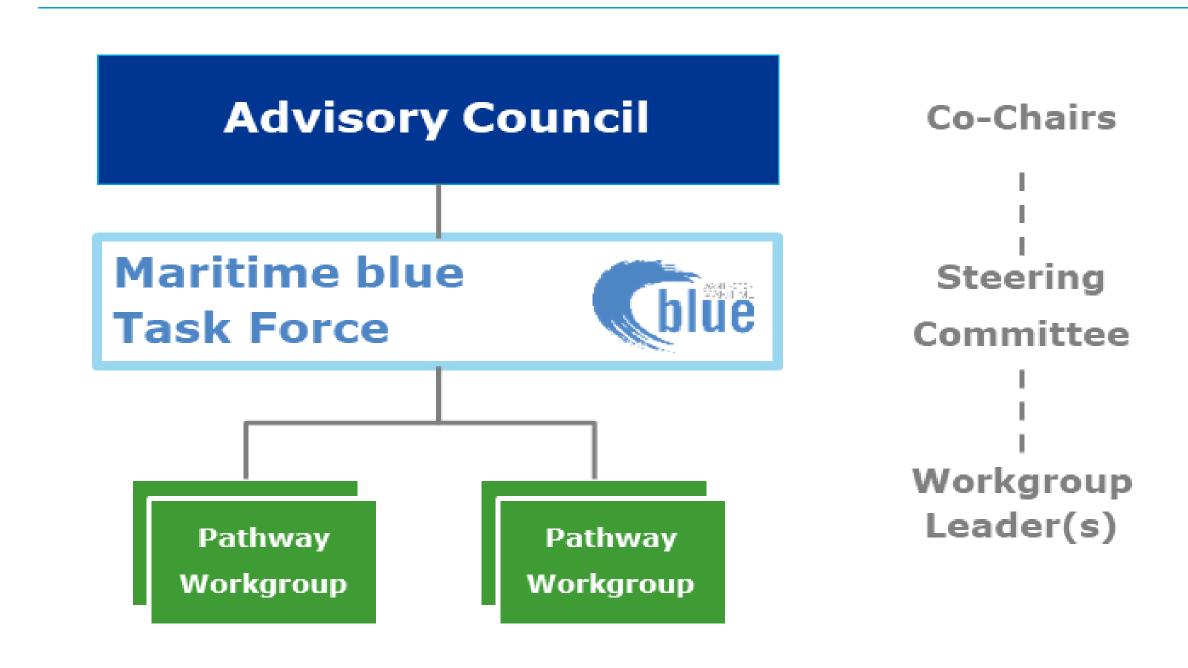
#### Values for Sustainable Development

<u>Competitive Blue Economy</u>: strong business climate, investment, efficient regulation for innovation and infrastructure.

Healthy Ecosystems: committed to restoring and sustaining the health of our coastal and marine ecosystems.

Resilient Communities: consider a social justice lens to all our efforts to ensure thriving and resilient communities.

#### **Stakeholder Process Overview**



#### **Engagement of Other Organizations**

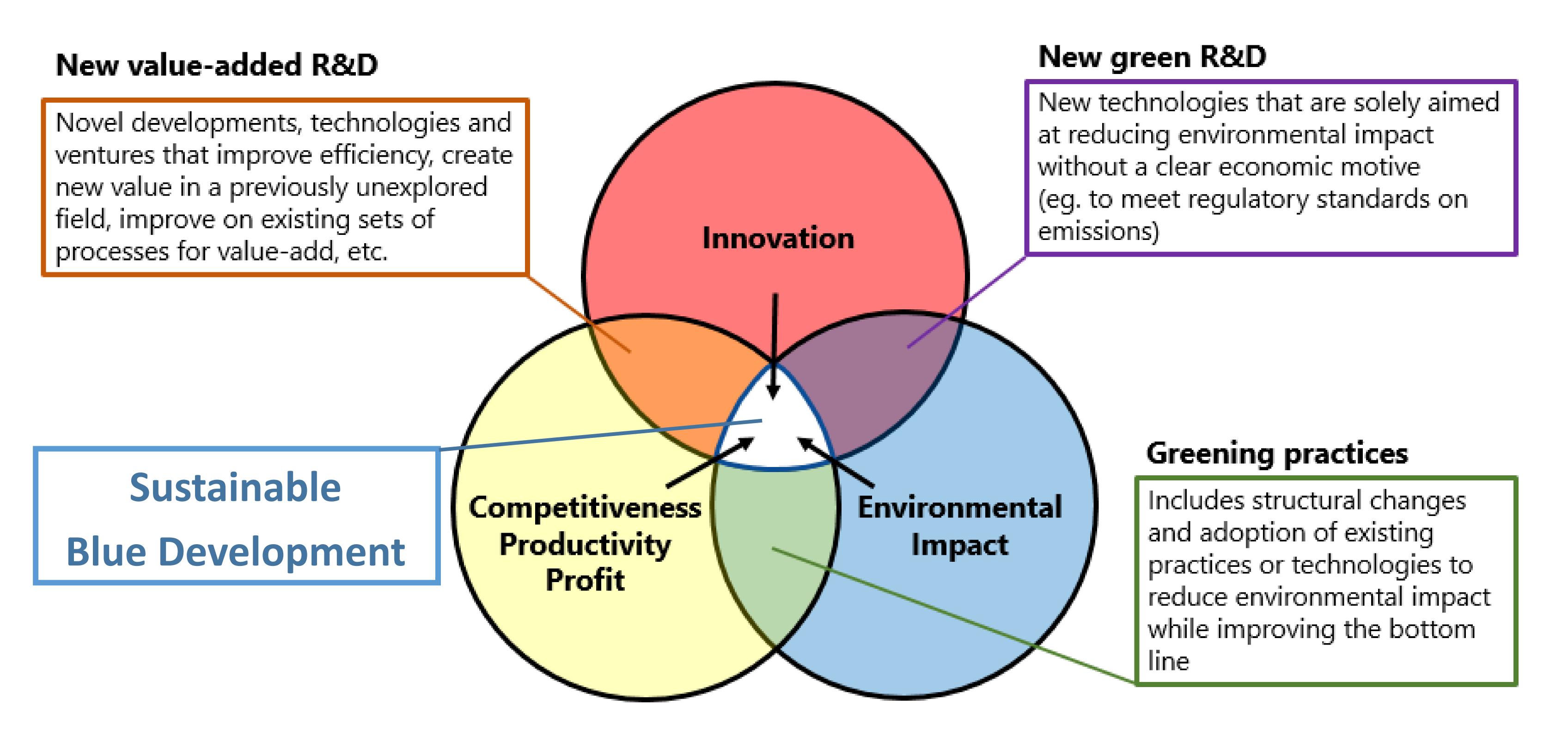
- Industry
- WA Maritime Federation
- Port and Marine Trade Communities
- Environmental NGO's
- Relevant Government Agencies and municipalities
- Workforce and Training System
- Trade & Labor
- Tribes

Facilitation, Coordination and Communication

### What is a Cluster?



A naturally forming industry cluster is a group of firms, related economic actors and institutions, that are located near one another and draw productive advantage from their mutual proximity and connections.



## Formal Blue Clusters

Formal and organized Ocean/Maritime Clusters have emerged as organizational entities that aim to enhance the competitiveness and collaboration among their ocean/maritime company participants, related institutions, and other stakeholders. In addition to providing a platform for the companies in maritime sectors that are related to each other, Cluster Organizations may link companies and/or organizations across sector to support technology transfer and raising capital.

# Typical activities for a cluster organization



#### General cluster development

- Networking activities
- Facilitate collaboration
- Strengthen the knowledge base
- Improve practices and efficiency
- Attract investors and talent
- Communications, marketing and promotion
- Drive commercialization and growth
- Connect to training and education
- Advocacy and awareness

#### Knowledge collaboration

- R&D and education initiatives
- Build international relationships
- Direct advisory services

#### Innovation collaboration

- Set research priorities
- Administer access to public funding
- Accelerate technology development
- Joint industry projects

Cluster to cluster collaboration



